

HOW SWEDISH BUSINESSES ARE RETHINKING EMISSION ECONOMICS



WHY CLIMATE WORK IN BUSINESS?

"We are showing how to reduce emissions and simultaneously strengthen our competitiveness. For us, this is about business development, competitiveness and about our companies' survival. These are three good reasons why all should set and follow up ambitious climate goals."

The CEOs of the Haga Initiative

PR

PROFITABILITY

PUBLIC WELFARE

A PROFITABLE BUSINESS SECTOR WITHOUT CLIMATE IMPACT



THE HAGA INITIATIVE

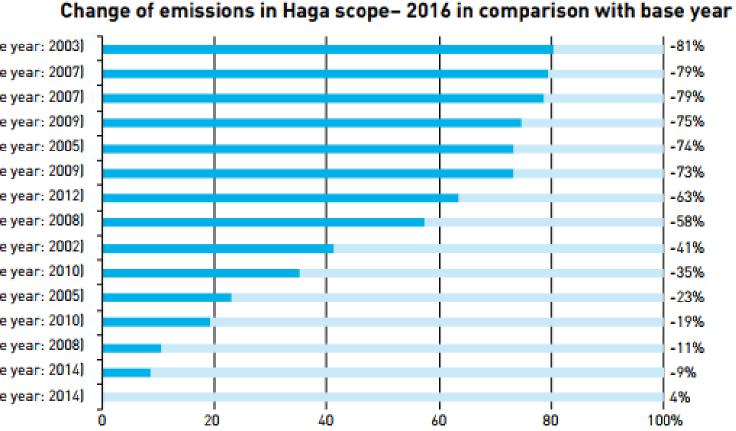
VISION A PROFITABLE BUSINESS SECTOR WITHOUT CLIMATE IMPACT

THE HAGA COMMITMENT:

- CEO take active climate responsibility
- Ambitious climate strategy
- Disclose climate impact according to the GHG Protocol
- Downward trend regarding carbon emissions
- 40 percent reduction by 2020
- Fossil fuel free until 2030

DECREASED EMISSIONS

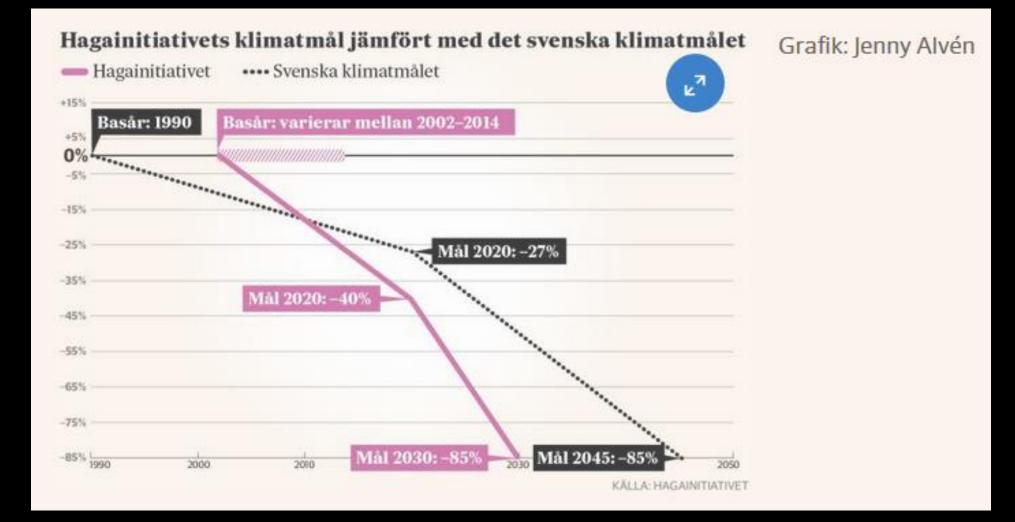
HKScan (Base year: 2003) Coca-Cola (Base year: 2007) McDonald's (Base year: 2007) Axfood (Base year: 2009) Sveaskog (Base year: 2005) Lantmännen (Base year: 2009) AkzoNobel (Base year: 2012) Stena Recycling (Base year: 2008) Folksam (Base year: 2002) Fortum Värme (Base year: 2010) Löfbergs (Base year: 2005) JM (Base year: 2010) Preem (Base year: 2008) Siemens (Base year: 2014) Green cargo (Base year: 2014)





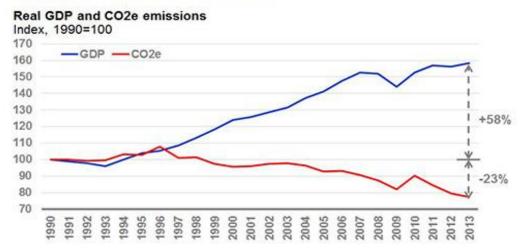
Greenhouse gas emissions disclosure 2016

BUSINESS AHEAD OF POLICY



DECOUPLING - SWEDEN PROVES IT WORKS

Real GDP and CO₂e Emissions in Sweden, 1990-2013

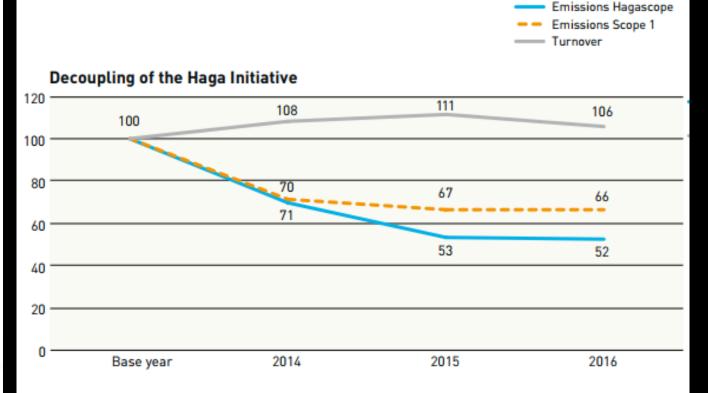


CO₂ = approximately 80% of CO₂e emissions

Sources: Swedish Environmental Protection Agency, Statistics Sweden

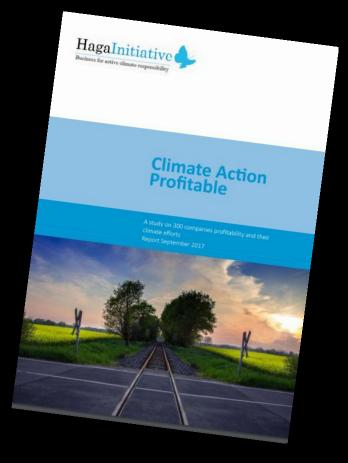
HEERINGSKANSULT

Government Offices of Sweden



CLIMATE ACTION IS PROFITABLE

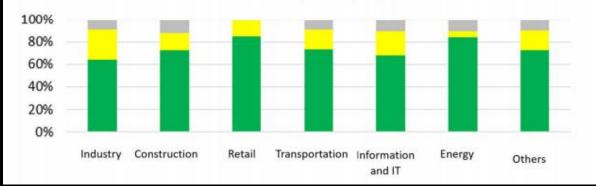
- Brand value and customer loyalty
- Cost savings
- Attractive employers and more productive employees
- New products and business areas
- Proactive risk management
- Improved financing opportunities

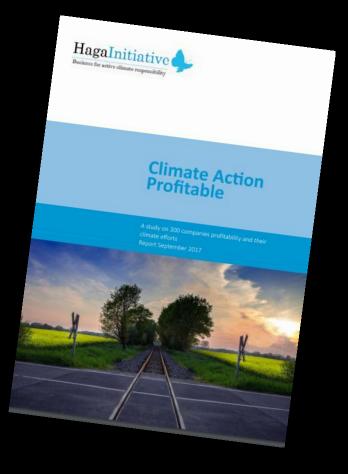


CLIMATE ACTION IS PROFITABLE

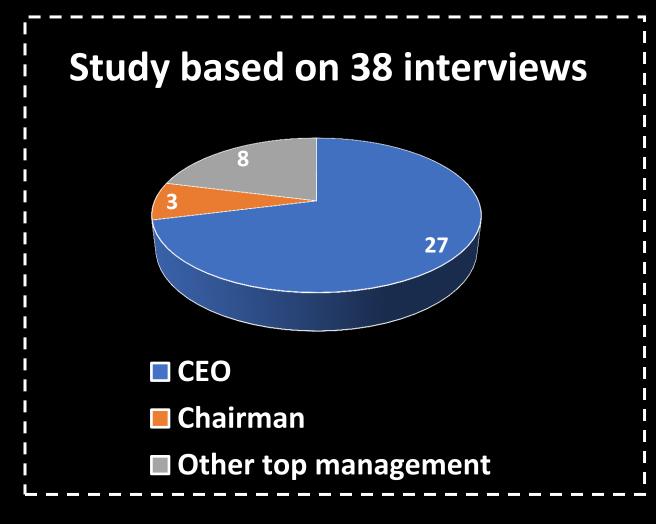


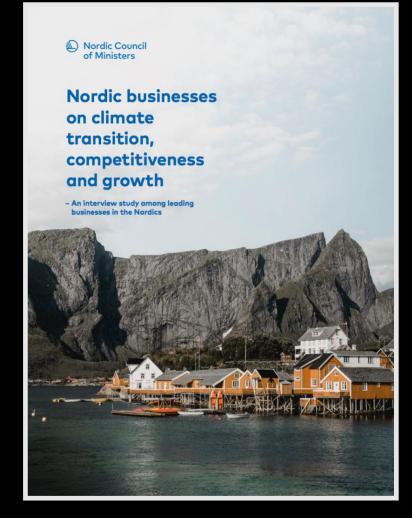
Positive effect No effect No effect Do not know What effects does your company's climate work have on how attractivity as employer?





NORDIC BUSINESSES ON CLIMATE TRANSITION, COMPETITIVENESS AND GROWTH





INTERVIEWED COMPANIES



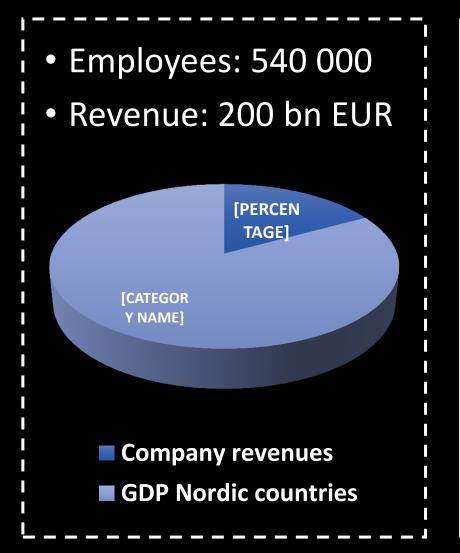
ABB Axfood BillerudKorsnäs Electrolux Folksam Husqvarna IKEA Sverige Lantmännen Preem Scania

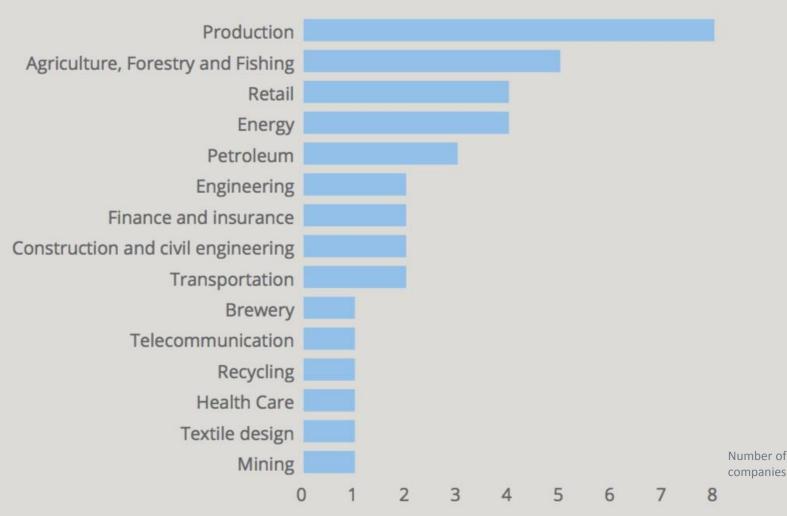
SSAB

Asko Posten/Bring Ruter Statkraft Statoil Storebrand Tine UMOE Veidekke Caverion Fortum Kontio Maas Global Neste Pöyry ST1 Stora Enso Trace Grow Carbon Recycling International HBGrandi Reykjavik Energy Össur Carlsberg Danfoss Grundfos Kvadrat Refurb

NORDIC BUSINESSES ON CLIMATE TRANSITION, COMPETITIVENESS AND GROWTH

INTERVIEWED COMPANIES





THE NORDIC CONTRIBUTION TO THE PARIS AGREEMENT

- Showing global leadership
- Promoting cooperation between countries
- Spreading innovations
- Exporting solutions
- Being a role-model

"We can contribute by showing positive stories to the rest of the world. The Nordic market can be an ecosystem for testing new solutions that later can be exported."

Pekka Lundmark, CEO of Fortum.

WHY CLIMATE EFFORTS INCREASE COMPETITIVENESS



- New business opportunities are created
- Energy and resource efficiency reduces costs
- Employer branding is strengthened, and employees are more satisfied
- Increased customer demand leads to increased sales

IMPORTANT FACTORS TO SUCCEED IN MAKING GOOD BUSINESS OUT OF CLIMATE EFFORTS

- Legislation and policy instruments:
 - Predictable
 - Long-term
- Access to renewable energy
- High level of innovation

"The Nordic cooperation model, where business, public, interest organizations and often the unions cooperate, I think is quite unique to the Nordic region. If we succeed in our cooperation initiatives, they can become inspirational models for other societies where we demonstrate both concrete achievement and how we got there."

- Hanne Refsholt, CEO of Tine.

WHY CLIMATE INACTION HAMPERS COMPETITIVENESS

- Lost business opportunities
- Reduced efficiency
- Weaker brand

"I am convinced that we are near a tipping point when it will no longer be possible to run a company in an unsustainable fashion. If you are not transitioning, no one will buy your products, no one will want to work for you and no one will want to invest in your company. This is about survival."

- Henrik Henriksson, CEO of Scania

WHY CLIMATE ACTION GENERATES EMPLOYMENT

- Innovation creates new jobs
- Domestic production of renewable and bio-based energy creates jobs in the Nordic region
- Failure to transform the economy can lead to job losses



TRENDS THAT COUNTERACT CLIMATE EFFORTS

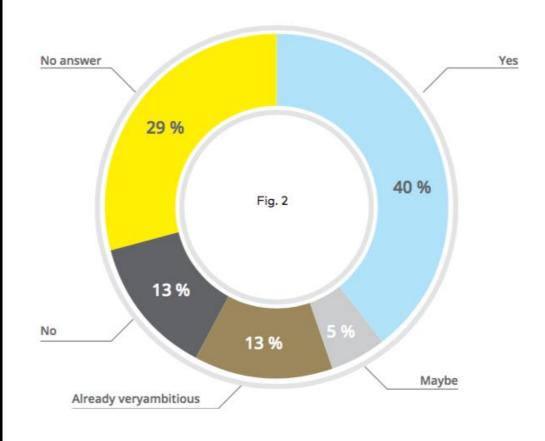
- Unpredictable conditions and policy frameworks, lack of long-term view in policy
- National policies that result in suboptimal solutions
- Donald Trump's presidency
- Protectionism, closed markets, trade barriers

"Overall, I see very little that indicates that we are not facing a major disaster and that we will see an increase of at least 3 degrees in the temperature of the globe during this century." – Jens Ulltveit-Moe, CEO of Umoe.

COMPANIES WELCOME HIGHER TARGETS

"We often see that in the Nordic market we have come further and can achieve our goals more quickly, or reach further than the goals."

 Håkan Svedman, Country manager IKEA Sweden MORE AMBITIOUS GOALS POSSIBLE



MAIN CONCLUSIONS

- Climate change is a priority among CEOs and chairmen
- Strong commitment from leading export companies to
 - reduce their own emissions
 - be part of the global solution
- Clear connection between climate efforts and competitiveness
- Companies welcome higher targets

"Nordic companies can contribute by being role models and showing the rest of the world how ambitious climate strategies are not business impeding but business enabling." Simon Hoffmeyer Boas, Director Group Sustainability at Carlsberg.



THE CEO POLICY WISH-LIST

- 1. Strong support for the Nordic region to be front runners in global climate efforts
- 2. Nordic countries should act together to push the EU to adapt more ambitious climate policies
- 3. The Nordics can be a strong force in the international community



4 SUGGESTIONS 2 PUSH THE NORDICS

- 1. Set goals for citizens' carbon footprint
- 2. All public procurement should become climate neutral
- 3. Develop common standards and make the Nordic region a permanent world fair for climate solutions
- 4. Develop Nordic solutions for financial risk sharing





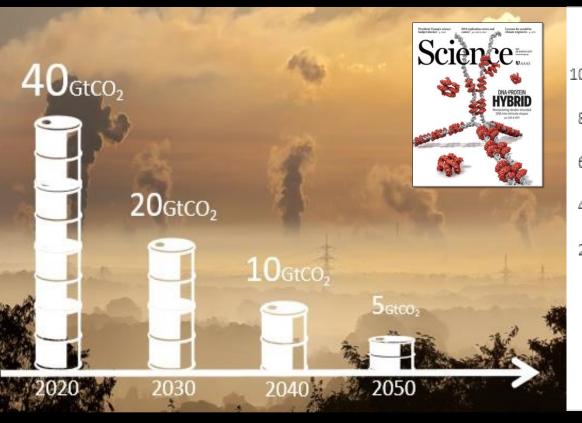




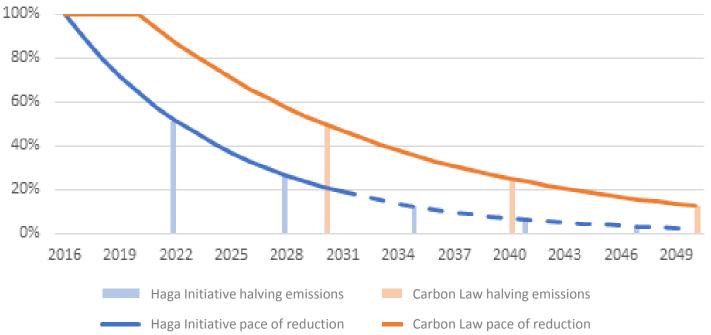




CARBON LAW HALVING EMISSIONS EVERY DECADE



Haga Initiative pace of reduction to 2050



Companies need to:

- declare a date when net zero
- put pressure on supply chains
- back an ambitious climate policy

THANK YOU!

Nina Ekelund

Executive Director

Haga Initiative



Business for active climate responsibility